CONTRACT	DATES OF	* O	WTHI-POI	910	2016 POLITICAL FALL SPENDING WITHI-POLITICAL ISSUE-SENATE MAJORITY PAC	FALL SPE	NDING	PAC	
CONTRACT NUMBER	DATES OF CONTRACT	# OF SPOTS	GROSS OWED	00	TOTAL (15%) COMMISSION	NET COST	PROD. COSTS	NET OWED	NET RECEIVED
932541	9/15-9/19	27	\$21,440.00 \$	49	3,216.00	3,216.00 \$18,224.00		\$18,224.00 \$18,224.00	\$ 18,224.00
932690	9/20-9/26	29	\$ 19,640.00	€9	2,946.00	2,946.00 \$ 16,694.00	10	\$16,694.00 \$16,694.00	\$ 16,694.00
933971	9/20-9/27	21	\$13,000	€9	1,950.00	\$ 11,050.00	40	\$ 11,050.00	\$11,050.00
944446	9/27-10/4	45	\$40,550.00	49	6,082.50	\$ 34,467.50	40	\$ 34,467.50	\$ 34,467.50
945481	10/4-10/10	n n	€ 40 EE0 00		6 000 50	# 34 AG7 EO	_		
3+3+0-	10/1-	40	\$ 40,550.00	4	6,082.50	b,U82.5U \$ 34,4b/.5U		\$ 34,467.50 \$ 34,467.50	\$ 34,467.50
951672	10/11-10/17	47	47 \$76,400.00	49	11,460.00	\$64,940.00	4.0	\$ 64,940.00	\$ 64,940.00

CONTRACT



WTHI 800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

And:

Waterfront Strategies 3050 K Street Northwest Washington, DC 20007 USA

	[a (b	4.4	_		
	Contract / Rev	vision		Alt Order #	
	951672	1		25326286	
Product	,		_		
ssue					
Contract Dates	Estimate #				
10/11/16 - 10/17/16	5587				
Advertiser			Ori	ginal Date /	Revision
POL/Senate Majority PAC	;		1	0/07/16	/ 10/07/16
	Billing Cycle	Billing	Cale	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Accour	nt E	xecutive	Sales Office
	WTHI	Katz W	/ash	nington	Katz/Washingto
	Special Handi	ling			
	Domographic				
	Demographic				
	Adults 25-54				
	Agy Code 9914573	Adverti	ser	Code	Product 1/2
	Agency Ref IN14921			Advertiser	Ref

	Start/End	Spots/	''.		=======================================
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Rtn TypeS	pots	Amount
N 1 WTHI 10/11/16 10/17/16 News 10 M-F	530a-6a	:30	NM	2	\$1,200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -TWTF 1	<u>Rate</u> \$600.00				
Week: 10/17/16 10/23/16 M 1	\$600.00				
N 2 WTHI 10/11/16 10/17/16 News 10 M-F	6a-7a	:30	NM	5	\$4,000.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -1111 4	Rate \$800.00				
Week: 10/17/16 10/16/16 1 1	\$800.00				
N 3 WTHI 10/11/16 10/17/16 CBS This Morning	7a-9a	:30	NM	5	\$2,500.00
Start Date	Rate				·
Week: 10/10/16	\$500.00 \$500.00				
		:30	NM	4	\$200.00
N 4 WTHI 10/15/16 10/15/16 SaSu 11a-12p Start Date End Date Weekdays Spots/Week	11a-12p Rate	.30	IAIAI	-1	Ψ200.00
Week: 10/10/16 10/16/16S- 1	\$200.00				
N 5 WTHI 10/16/16 10/16/16 CBS Sunday Morning	9a-1030a	:30	NM	1	\$800.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16S 1	Rate \$800.00				
N 6 WTHI 10/11/16 10/17/16 Price is Right	11a-12p	:30	NM	3	\$4,500.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	J	φ+,000.00
Week: 10/10/16 10/16/16 -TWTF 2	\$1,500.00				
Week: 10/17/16 10/23/16 M 1	\$1,500.00			_	
N 7 WTHI 10/11/16 10/17/16 News 10 Midday Start Date End Date Weekdays Spots/Week	12p-1230p Rate	:30	NM	2	\$2,400.00
Week: 10/10/16 10/16/16 -TWTF 1	\$1,200.00		1		
Week: 10/17/16 10/23/16 M 1	\$1,200.00				
N 8 WTHI 10/11/16 10/17/16 Daytime Afternoon Rotator	1230p-3p	:30	NM	2	\$3,000.00
Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 1	Rate \$1,500.00				
Week: 10/17/16 10/23/16 M 1	\$1,500.00				
N 9 WTHI 10/11/16 10/14/16 M-F 4p-5p	4p-5p	:30	NM	1	\$700.00
Start Date	Rate		1		

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified



	Contract / Revision 951672 /	Alt Order # 25326286
Contract Dates 10/11/16 - 10/17/16	Product Issue	Estimate # 5587
Advertiser POL/Senate Majority I	1	Original Date / Revision 10/07/16 / 10/07/16

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week R	ate Rtn Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -TwTF 1	Rate \$700.00			
N 10 WTHI 10/11/16 10/17/16 M-F 530p-6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 1 Week: 10/17/16 10/23/16 M 1	530p-6p <u>Rate</u> \$700.00 \$700.00	:30	NM 2	\$1,400.00
N 11 WTHI 10/11/16 10/17/16 News 10 at 5p 5-530p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 3 Week: 10/17/16 10/23/16 M 1	5-530p <u>Rate</u> \$1,400.00 \$1,400.00	:30	NM 4	\$5,600.00
N 12 WTHI 10/11/16 10/17/16 News 10 at 6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/23/16 M 1 Week: 10/17/16 10/23/16 M 1	6p-630p <u>Rate</u> \$2,500.00 \$2,500.00	:30	NM 4	\$10,000.00
N 13 WTHI 10/11/16 10/17/16 M-F 7p-730p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 1 Week: 10/17/16 10/23/16 M 1	7p-730p <u>Rate</u> \$1,400.00 \$1,400.00	330	NM 2	\$2,800.00
N 14 WTHI 10/11/16 10/17/16 M-F 730p-8p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 1 Week: 10/17/16 10/23/16 M 1	730p-8p <u>Rate</u> \$1,400.00 \$1,400.00	:30	NM 2	\$2,800.00
N 15 WTHI 10/15/16 10/15/16 Sa 7p-8p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16S- 1	7p-8p <u>Rate</u> \$400.00	:30	NM 1	\$400.00
N 16 WTHI 10/17/16 10/17/16 Mon Hour 3 Start Date	10p-11p <u>Rate</u> \$4,000.00	30	NM 1	\$4,000.00
N 17 WTHI 10/11/16 10/11/16 Tue Hour 1 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -T 1	8p-9p <u>Rate</u> \$4,000.00	:30	NM 1	\$4,000.00
N 18 WTHI 10/11/16 10/11/16 Tue Hour 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -T 1	9p-10p <u>Rate</u> \$4,000.00	:30	NM 1	\$4,000.00
N 19 WTHI 10/12/16 10/12/16 Wed Hour 1 Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16W 1	8p-9p <u>Rate</u> \$2,500.00	330	NM 1	\$2,500.00
N 20 WTHI 10/14/16 10/14/16 Fri Hour 3 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16F 1	10p-11p <u>Rate</u> \$5,000.00	:30	NM 1	\$5,000.00
N 21 WTHI 10/16/16 10/16/16 Sun Hour 1 Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16S 1	7p-8p <u>Rate</u> \$4,000.00	:30	NM 1	\$4,000.00
N 22 WTHI 10/11/16 10/17/16 News 10 Late News M-F Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -TWTF 2 Week: 10/17/16 10/23/16 M 1	11p-1135p <u>Rate</u> \$2,200.00 \$2,200.00	⊴30	NM 3	\$6,600.00
N 23 WTHI 10/16/16 10/16/16 Reg Season Bears Start Date End Date Weekdays Spots/Week	Reg Season Bears Rate	:30	NM 1	\$4,000.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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	Contract / Revision 951672 /	Alt Order # 25326286
Contract Dates 10/11/16 - 10/17/16	Product Issue	Estimate # 5587
Advertiser	[2	Original Date / Revision
Advertiser POL/Senate Majority I	1	Original Date / Revision 10/07/16 / 10/07/16

*Line Ch Start D	ate End Da	ate Descr	ption	Start/End Time	Days	Sp Length W	oots/ eek Rate Rt	n Type Spots	Amount
Start Date Week: 10/10/16	End Date 10/16/16	Weekday	Spots/Wee	k <u>Rate</u> \$4,000.00					
					Totals	0.	00	47	\$76,400.00
Time Period	# of S	pots G	ross Amount	Agency Comm.	Net Am	ount			
09/26/16 -10/17/16	3	47	\$76,400.00	(\$11,460.00)	\$64,94	0.00			
Totals		47	\$76,400.00	(\$11,460.00)	\$64,94	0.00			
Signature:					Date:		10		



125 West 55th St New York, NY 10019

Day/Time Tu-F,M 1 5:30a-6a

P

Program

Rate

Len 10/11

10/11 - 10/11

Spots Total

> Total 40

CPP

GRP

\$4,000.00 \$1,200.00

\$0.00 \$0.00

\$2,500.00

\$0.00

\$200.00

\$0.00

0.0

\$800.00

Sa 11a-11:30a

Tu-F,M 7a-9a Tu-F,M 6a-7a

> News 10 WTHI News 10 WTH

> \$800.00 \$600.00

\$500.00

Su 9a-10:30a Tu-F,M 11a-12n

> CBS News Sunday Morning Inside Indiana Business CBS This Morning

\$800.00

\$200.00

Agency: WATERFRONT STRATEGIE Washington, DC 20007 3050 K ST NW #100

Contract # 25326286

CPE: 163/173/5587

Salesperson: BEN WILMETH 202-872-5880 Buyer: Furman, Mike

Changes as of: 10/6/2016 at 6:22 PM Advertiser: Senate Majority PAC Flight: 10/11/16 - 10/17/16

Agency Order #: 5459567 Product: Issue

Primary Demo:

Assistant: BEN WILMETH 202-872-5880

Separation:

Total GRP: Total CPP: \$0.00

Station: WTHI Market: Terre Haute

Con Type: POLITICAL/VOTE Office: WASHINGTON

Version: Original Order Total Spots: 47 Total \$: \$76,400.00

Printed on 10/07/2016 at 08:04 AM

19 8p-9p

Tu 18 9p-10p

20 10p-11p

Blue Bloods-CBS Survivor-CBS Bull-CBS

60 Minutes-CBS

\$4,000. 00 \$5,000<u>.</u> 00 \$2,500. 00 Tu 17 8p-9p M 16 10p-11p Sa 15 7p-8p

Scorpion-CBS

NCIS-CBS

\$4,000. 00 \$4,000. 00 \$4,000. 00 \$400.00

Entertainment Tonight

30

30

Entertainment Tonight

\$1,400. 00

\$2,500. 00

30

\$10,000.00

\$1,400,00

\$3,000.00 \$2,400,00 \$4,500.00

0.0 00 0.0

\$700.00

\$5,600.00

\$2,800.00 \$2,800.00

\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

0.0 0.0

\$400.00

\$0.00

\$1,400₋

Family Feud

Tu-F,M 10 5:30p-6p Tu-F,M 11 5p-5:30p Tu-F,M 12 6p-6:30p Tu-F,M 13 7p-7:30p Tu-F,M 17:30p-8p

News 10 WTHI

\$1,400. 00 \$700.00 \$700.00

> 30 30 30 30 30 30 30 30 30 30

News 10 WTHI

Tu-F,M 9 4p-5p Tu-F,M 8 12:30p-2p

Ellen Degeneres CBS Soap Rotation News 10 WTHI Price Is Right

Inside Edition

Tu-F,M 12n-12:30p

\$1,200. 00 \$1,500. 00

\$1,500. 00

\$4,000.00

\$0.00 \$0.00 \$0.00

\$5,000.00 \$2,500.00 \$4,000.00 \$4,000.00 \$4,000.00

\$0.00

\$0.00

0.0 0.0

\$0.00



KATZ TELEVISION

Contract # 25326286

CPE: 163/173/5587

Agency: WATERFRONT
STRATEGIE

3050 K ST NW #100 Product: Issue
Washington, DC 20007 Agency Order #: 5459567
Buver: Furman, Mike

Changes as of: 10/6/2016 at 6:22 PM
Flight: 10/11/16 - 10/17/16
Advertiser: Senate Majority PAC

Version: Original Order Station: WTHI
Market: Terre Haute

Office: WASHINGTON
Primary Demo:
Con Type: POLITICAL/VOTE

Total \$: \$76,400.00 Total Spots: 47

Total CPP: \$0.00
Total GRP:

Separation:

	23 1p-4p	Tu-F,M 22 11p-11:35p	# Day/Time		125 West 55th St New York, NY 10019
	CBS NFL Sunday Early GAME	5p News 10 WTHI	B DP Program		9
101	\$4,000. 00	\$2,200. 00	Rate		
TOTALS: 47	30	30 3	Len 10/11		
				10/11 - 10/11	Salesperson: BEN WILMETH 202-872-5880
			S		Assistant: BEN WILMETH 202-872-5880
47		ω	Spots	Total	(0
47 \$76,400.00 \$0.00	\$4,000.00	\$6,600.00	49	Total	Separation:
\$0	\$0.00	\$0.00	СРР		
8					



Special Instructions

Market Budget: WTHI Share: 71% Comment:

\$107,606

WTWO: 17% WAWV: 5% ETHI:

7%

125 West 55th St New York, NY 10019

Contract # 25326286 Agency: WATERFRONT STRATEGIE CPE: 163/173/5587 Changes as of: 10/6/2016 at 6:22 PM Advertiser: Senate Majority PAC Flight: 10/11/16 - 10/17/16 Version: Original Order Station: WTHI Market: Terre Haute

Washington, DC 20007 3050 K ST NW #100 Agency Order #: 5459567 Product: Issue

Buyer: Furman, Mike 202-872-5880

Primary Demo: Con Type: POLITICAL/VOTE Assistant: BEN WILMETH Office: WASHINGTON Total Spots: 47 Separation: Total GRP: Total CPP: \$0.00

Total \$: \$76,400.00

Salesperson: BEN WILMETH 202-872-5880

Competitive Information Day/Time Total % Distrib 100% 100% Spots Daypart Summary 47 47 \$76,400.00 \$76,400.00 Dollars CPP

900 000 2016-Oct Month Total Monthly Summary Spots 47 \$76,400.00 \$76,400.00 Dollars

N/A

N/A

New Trans Created/Received Created by 10/6/16 6:22 PM BEN WILMETH Status New Spot+ Spot-Transaction History \$76,400.00 \$ Chg Contract \$ Comment \$76,400.00

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY.

ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least ______ before the time of the scheduled broadcasts.

TO BE S	SIGNED BY ISSUE ADVERTISER (S	PONSOR)
8/10/15	The R	2-1-338-8700
Date	Signature	Contact Phone Number
, , , , , , , , ,	BE SIGNED BY STATION REPRESENTA	TIVE
Accepted	☐ Accepted in Part	□ Rejected
	& Nick Telezy	GSM
Signature	Printed Name	Title

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and L	ocation:			Date:
I,do hereby req	M: ke	Fura as	the followin	g issue:
	Senate	Major. 74	PAC	
	Time of			

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As (Trheren		

This broadcast time will be used by:	Senata	Mujerity	PAC	
11110 210220001 21110 11111 22 220 27,				

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public Importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?" ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least before the time of the scheduled broadcasts.						
TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)						
811.115	The R	2-1-338-8700				
Date	Signature	Contact Phone Number				
TO BE SIGNED BY STATION REPRESENTATIVE □ Accepted □ Accepted in Part □ Rejected						
Signature	Printed Name	Title				

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		A3 0	rdere A		

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any, and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.